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Markus Neumeister
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Cologne, 2012-05-11

Domain console.com

Dear Mr Neumeister,

Thank you for ordering a domain appraisal from Sedo! I have attached a copy of the assessment in PDF format for your review. Please make sure that you have the latest version of Adobe's Acrobat Reader installed on your computer prior to viewing the report (a free copy of this software is available at www.adobe.com).

Please keep in mind that despite the great care and attention that has been taken in this assessment, we cannot guarantee that the domain can be bought or sold at the estimated price. It is impossible to determine a universal or definitive value due to the intrinsically volatile nature of market conditions and overall demand.

If you haven't already done so, I would suggest listing and parking your domain with Sedo. These are the most effective means of generating additional offers, revenue and exposure for your domain. Best of all, it costs you nothing! To learn more about these free services, please visit our website at:
<http://www.sedo.co.uk/services/parking.php3?language=e>.

In the event that you have already reached an agreement to sell, Sedo would be happy to assist you with the domain escrow and transfer process. Sedo is one of the most trusted and secure escrow services in the industry, so you can be confident that the integrity of your transaction will be preserved. To learn more about our escrow and transfer services, please visit our website at: http://www.sedo.co.uk/services/s_escrow.php?tracked=&partnerid=&language=e

Thank you again for your time and patience, and thank you for choosing Sedo!

Best Regards,

Fabian Janik

APPRAISAL FOR CONSOLE.COM

1. Top Level Domain

The Top Level Domain (TLD) or domain extension (e.g., .com, .net, .co.uk, etc.), has considerable influence upon the value of a domain name. However, not every TLD suits every term, nor does it suit every market.

The domain name console.com is comprised of an English term and the all-purpose .com TLD. This tends to positively influence the value of the domain name.

The .com TLD has come to be synonymous with business on the Internet and it carries a higher level of prestige and reduces the risk of traffic diversion to other extensions. For these reasons, most businesses prefer to use a .com domain name for their online presence. In turn, this results in .com domain names having significantly higher values than domains with other TLDs.

The .com domain has the advantage that it may not only be used in the English-speaking world, but in countries worldwide. This is particularly relevant in countries which have strict guidelines for the allocation of country TLDs like France (.fr) or Norway (.no). The resulting international shortage of quality .com names leads to prices considerably higher than for any of the other TLDs.

An important factor in the sale of any domain name is the status of other domain names in the family (ex: softwaresystems.com, softwaresystem.com, software-systems.com). Ideally, all related or comparable domain names should be not only registered but fully developed into sites. This indicates that the demand for domain names in this subject area is high and that a potential buyer will have few good alternatives to the domain. The resulting scarcity can lead to higher than market value prices.

A name check of comparable domain names reveals that most similar names have been registered and are developed. This is an excellent indication that the domain asset has good commerce and branding potential. The only potential negative effect is the possible legal conflicts with other current trademark or copyright owners of similar domain names.

Status of similar domain names

console.com - is for sale at Sedo.com
console.net - is already registered
console.org - is already registered
console.at - is already registered
console.co - is already registered
console.de - is already registered
console.info - is already registered
console.biz - is already registered
console.eu - is already registered
console.mobi - is already registered

2. Length and Retention

The domain name console.com is relatively short (7 letters). With a name of 7 letters, however, you are unlikely to see a large positive or negative impact in the domain's value due to the length factor. Our research has shown that shorter domain names (from 2-7 letters) tend to be the most valuable, while domain names over 10 letters long are worth slightly less. Long names of more than 20 letters become unwieldy and are worth only a fraction of the value of a shorter name.

The domain is relatively easy to remember. The easiest domain names to remember are those that consist of a single real word or a commonly-used expression.

3. Linguistic and Phonological Suitability

From a linguistic point of view, the domain name console.com is considered valuable as it is a meaningful single word in the English language. Due to the inherently limited number of meaningful words in the English language, as well as the relatively advanced state of Internet development in the English-speaking economies, these tend to be the most valuable category of domain names.

4. Typing Error Sensitivity

Companies often have a range of domain names that they might use to establish their online presence. This is commonly referred to as a domain portfolio. As a result, a company should try to acquire all possible variations, spellings and combinations of its name and its products' names. In many instances however this has not been the case, and holes in domain portfolios have been tolerated. Not surprisingly, these holes can cause traffic diversion. In practice, companies which only register one variation of a name (as opposed to registering every variation possible) experience substantial loss of visitors due to users being lead to incorrect domain names.

The two primary reasons for traffic diversion are typos and use of the wrong TLD. To prevent the former, a domain should be easy to spell and be as short as possible. To prevent the latter type of traffic diversion, a domain should use the appropriate TLD for its target market. For example, a UK-based business should use the .co.uk extension and a German company a .de TLD.

The domain name console.com is resistant to traffic diversion as it is relatively easy to spell and uses the dominant .com extension. This has a positive impact on domain value.

5. Legal Situation

Legal requirements and jurisdiction have a deciding influence upon the registration and sale of domain names. As long as there are no current disputes over domains comprised of trademarked or fancifully-coined terms, legal problems do not usually occur.

If the ownership status of a domain name is under dispute due to potential trademark conflicts, this will have a severe and negative impact upon the domain name's value. Likewise, if the domain could be susceptible to future trademark disputes, or has been a subject of disputes in the past, this could also negatively impact the domain's value.

The domain name console.com can be categorized as a generic or descriptive name. Because trademarks granted on generic terms are less restrictive than those granted on unique terms, generic domain names are generally less susceptible to ownership disputes arising from a trademark conflict than are brandable, non-generic domain names. However, problems have arisen in certain cases. Because of this, you should consider consulting a qualified trademark attorney if you are unable to determine definitively whether or not the domain infringes upon pre-existing trademarks.

6. International Usage

A domain's ability to be used internationally is a valuable asset. Though not imperative, it does considerably increase the value of a domain. Both language and TLD influence the suitability for international usage.

Due to its .com ending, console.com is suitable for international use. .Com domains are used not only in the United States, but also in many countries around the world where use of the country-TLD is restricted or uncommon. This ending has a very favorable effect on the value of a domain name. The .com TLD has achieved great recognition around the world as a symbol for the Internet.

7. Comparable Transactions

Here we have domain sales that fall into a similar domain-related category, and which could be placed in a similar price bracket as console.com. These domain names were chosen because they share one or more of the following characteristics with console.com: 1) Extension; 2) Number of words; 3) Comparable commercial potential.

Please remember that past domain sales are not necessarily indicative of future sales potential.

printer.com	800,000 \$US
capital.com	750,000 \$US
website.com	750,000 \$US

The fact that domains similar to console.com have been sold is generally positive for the domain appraisal, and the chances of a sale being made are greatly improved. However, it may be that at the time of sale there was a special interest in these domains, and so we may not be able to generalize from this entirely.

8. Estimated Value

Based on our analysis of this domain, we conclude the following: the estimated minimum value of console.com is:

500.000 EUR

The estimated figure is based on factor analysis, and it is the value which we consider to be a fair price for both buyers and sellers. This price is subject to market conditions, negotiations and legal issues such as trademark rights. The value of this domain name, including its ability to be marketed effectively, may be increased by following the guidelines for positive domain valuation as specified in this report.